



Real Estate Broker Associate

TECHNICAL DIPLOMA

Program Code: 30-194-1

West Allis Campus

Address your interests in the buying and selling of real estate. This program's coursework prepares you to operate a real estate office, or work for a commercial real estate firm, overseeing real estate transactions.

Career Outlook

Employment of real estate brokers and sales agents in the U.S. is projected to grow 6% from 2016 to 2026.

Program Learning Outcomes

- Prepare real estate contracts and documents in accordance with applicable laws
- Apply concepts of property valuation to real estate transactions
- Identify environmental issues in real estate transactions
- Demonstrate real estate brokerage business management skills

Admission Requirement

- A high school diploma or GED



matc.edu/academic_programs/pathways

You can earn the Real Estate Salesperson certificate on your way to completing this technical diploma. After completing this program, your credits can be applied to earning the Real Estate associate degree.



COURSES

Credits

(1) RLEST-180	Principles of Real Estate ^.....	3
(1) RLEST-182	Real Estate Law ^.....	3
(1) RLEST-183	Real Estate Broker Preparation.....	3
(1) RLEST-187	Broker Management ‡.....	3

TOTAL CREDITS: 12

() Semester order for full-time students.

‡ Prerequisite required.

^ Counts toward earning the Real Estate Salesperson certificate.

Program curriculum requirements are subject to change.

Current MATC students should consult their Academic Program Plan for specific curriculum requirements.

For complete information, go to matc.edu/business

Possible Careers

- Real Estate Agent
- Brokerage Investment

Related Programs

- Real Estate
- Real Estate Salesperson
- Property Management
- Marketing



10% Post Consumer Recycled



matc.edu or 414-297-MATC
Wisconsin Relay System 711

Downtown Milwaukee Campus
700 West State Street

Mequon Campus
5555 West Highland Road

Oak Creek Campus
6665 South Howell Avenue

West Allis Campus
1200 South 71st Street

**MATC Education Center
at Walker's Square**
816 West National Avenue, Milwaukee