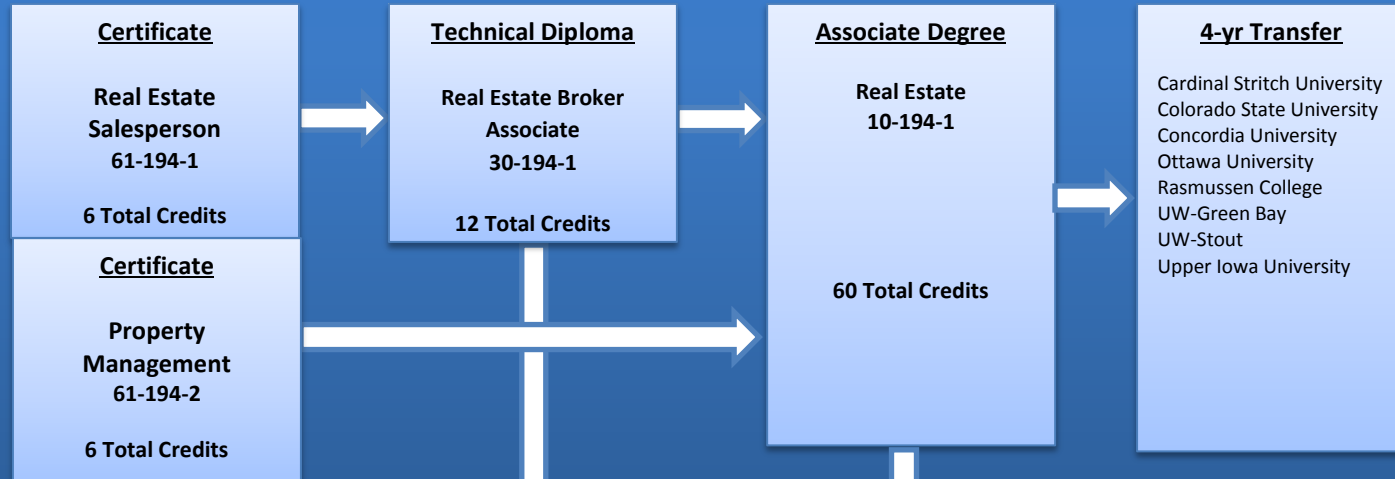


REAL ESTATE CAREER PATHWAY

PROFESSIONAL SALES AND MARKETING S CLUSTER

Education



Employment

Salary and Job Data courtesy of EMSI*

Education Level	Potential Jobs:	Average Starting Wage:
Certificate (Real Estate Salesperson / Property Management)	Property Manager Leasing Specialist Sales Agent Real Estate Clerk	\$26,000 (\$12.00) 2017-2026 job openings: 487 +6.8% over 10 yrs.
Technical Diploma (Real Estate Broker Associate)	Real Estate Broker Assistant Realtor	\$25,000 (\$12.00) 2017-2026 job openings: 144 +5.6% over 10 yrs.
Associate Degree (Real Estate)	Managing Broker Commercial Broker	\$42,957 (\$20.65) 2017-2026 job openings: 459 +14% over 10 yrs.